



Alabama Locksmith Association

October 1, 2011

1607 Martin St. S. Suite 8 Pell City, AL 35128

www.LocksmithAla.org 205-338-1150

THIS IS ELECTION YEAR



Lynne B. Taunton
Executive Secretary

AESBL

AESBL....it appears that there is some major confusion in what individuals are communicating among themselves. It would probably be more beneficial if when one is in doubt, they email or call AESBL for answers. One can even go to the AESBL web site for updated rules as well as other pertinent information. AESBL has never recognized anyone's status as Level I certified as having been expired, as long as, the individual had current CEU's. AESBL does not even use that terminology. AESBL does not require an individual to submit their CEU's to NTS in order to get an updated certification. They are only required to complete the AESBL CEU Reporting Form and submit that along with copies of the CEU's in order to meet AESBL requirements. Hopefully this email has cleared up some misconceptions and, from now on, when a question arises regarding AESBL licensing/educational

requirements, consult with AESBL.

SUBJECT: Locksmith Concerns

This memo is to advise all locksmiths that the AESBL will be discussing locksmith concerns, as well as, any other concerns, at their next scheduled meeting, November 8th, 2011, 9:30 a.m., AIDT Building, 15 Technology Court, Montgomery, AL 36116.

You are invited, as you are always invited, to come to the meeting and voice your concerns. If you are in contact with other locksmiths that are not members of the Alabama Locksmith Association or the North Alabama Locksmith Association, please relay this information to them also.

Hopefully this meeting will be a time to address concerns, clear up any misconceptions and all get on the same page.

This is the beginning of a new year and from this newsletter on there will be some changes to help your Association keep down cost.

1. Anyone that does not pay their dues by April 1st, 2012 will not receive another newsletter.

2. You will also pay NON-MEMBER cost for any classes you sign up for if you have not paid your member dues by April 1st, 2012.

3. You will not receive a membership certificate if dues are not paid by April 1st, 2012.

Classes

You have to sign up for the class by paying up front, **no spots will be saved without payment**. Classes are limited in size to make for better learning so if you wait too late to sign up the class may already be full or canceled. Because of the cost of stamps, paper and envelopes please check on line at www.locksmithala.org about once a month to see if any new classes have been added.

IDM INTERNATIONAL DISTRIBUTION NETWORK IDM-ARMS TRONIG'S, INC. www.idnarmstrongs.com		Full Line Distributor of Lock and Security Products		
Atlanta 800.726.3332	Jacksonville 800.341.7857	Norfolk 800.735.3334		
Miami 800.827.3332	Nashville 866.849.0032	Tampa 800.272.5184		
Orlando 800.775.1220	Raleigh 800.673.3330			

McDONALD DASH	CALL TOLL FREE
	NATIONWIDE: 1-800-238-7541
LOCKSMITH SUPPLY, INC.	LOCAL: 1-901-797-8000
	FAX: 1-901-366-0005
	P.O. Box 752506 MEMPHIS, TN 38175-2506 SERVING SECURITY SPECIALISTS SINCE 1945

Election Time December 10th, 2011 Meeting at 5:00 pm Christmas Party at 6:00 pm Hyatt, Hoover

Please Put your name down and send in to address on front if you would like to serve on this board.
You must have a State License and be a member of ALOA to run.

Chairman:

Name Benny Hopper Company Hoover Lock & Key

Name _____ Company _____

Co-Chairman:

Name John David Orr Company Brooks Lock & Key

Name _____ Company _____

Secretary:

Name _____ Company _____

Treasure:

Name Barbara McGowin Company St. Clair Lock & Key

Name _____ Company _____

Legislative Committee Head

Name _____ Company _____

Membership Committee

Name Allison Griffith Company Allen's Lock & Key

You do not have to be a member of ALOA to work on or head a Committee



CHRISTMAS PARTY

December 10th right after meeting at 5:00 pm at the

Hyatt Place Hoover 2980 John Hawkins Parkway

Birmingham, Al 35244 205-988-8444

We will play Dirty Santa so bring a gift to swap

There will be Door Prizes, Silent Auction, good food, time to exchange ideas or stories

Bring the family, kids are welcome

First Class December 10th 8am to 12pm Break for Lunch Second Class 1pm to 5pm

ASSA ABLOY Door Security Solutions

End User Specialist

Key Systems Specialist

Introduction to access control and electrified doors and hardware, I have recruited the help of two presenters on from Medeco and the other is a partner of mine in our ISS group.

Stanley Black & Decker, Inc.

Hardware & Home Improvement / Security Hardware

1) Kwikset SmartKey System

2) Kwikset Key Control Deadbolt

3) Kwikset SmartCode Products

4) Kwikset HomeConnect

Sunday December 11th 8am to 12 pm followed by State Test for those that still need one

Ultimate Lock System

Josh Daniels, Field Installation Specialist

1. Product Overview

2. Internal Components

3. Necessary Tools and Materials

4. Installation of the locking system

5. Installation of the Strike Plate

6. Testing the installation

7. Trouble Shooting

8. Register the lock on the installers back office

9. Q&A

The cost of the class is \$150.00 for Members \$225.00 for Non-Members of the ALA
no spots will be saved without payment.

Sent Check to Address Below

Class will be at address below

Alabama Locksmith Association
1607 Martin Street S. Suite 8
Pell City, Al 35128

Hyatt Place Hoover
2980 John Hawkins Parkway
Birmingham, Al 35244

Class Date December 10th & 11th, 2011____ State Test December 11th at 12:00pm \$75.00____

Name of Company:_____

Name of People Attending:_____

Your Bottom Line and Lock Shop Management 101

Saturday & Sunday February 4th & 5th 2012

Classes Begin 8:00 am- 5:00 pm

Instructor: Mark Blum CPS, CPL

This class presents some ideas to help raise your bottom line. Learn secrets of how to determine what your charges are going to be. The second day, class will receive "Employee Handbook and Shop Manual" otherwise called the rulebook. Interactive discussion will cover paperwork routing techniques, compensation schedules such as hourly, salary and commission schemes. Laws of Marketing to demonstrate how the employment of even a few can advance a small group to a leadership position.

Materials to bring: a calculator, pencil and eraser

Check or Money Order for Class is 150.00 for members and 225.00 for non-members of the ALA

Sent Check to Address Below

Class will be at address below

Alabama Locksmith Association
1607 Martin Street S. Suite 8
Pell City, AL 35128

Hyatt Place Hoover
2980 John Hawkins Parkway
Birmingham, AL 35244

Class Date February 4th & 5th__

Name of Company:_____

Name of People Attending:_____

Zed-Bull Auto Class

March 10th & 11th, 2012

Holiday Inn Decatur, Al

Instructor: Jim Hetchler - Key Pro

CLASS DESCRIPTION: Zed-BULL is a transponder cloning device which contains all of Zed-Qx's features and also has more additional features. Zed-BULL will fulfill all of your requirements as professional on Immobilizer Systems. Other discussions Biography and history of transponders. Transponder chip types, swapping, harvesting. Cloning and super cloners and their abilities. High security key types current and future introduction to GM and Ford high security locks. Key machine options. Programmers and options.

Remote class also. 12 Hours (Remarks from the same class in B'ham)

Barbara...From all reports Robin really enjoyed the automotive class that was held this weekend. There was obviously some very good information shared and he came back full of stories!

Bar, Roland said it was a great class, and thanks

We all enjoyed the class this past weekend!!! It was very informative and not only taught us new things but brought up new possible solutions to our old ways! Any time that Jim is going to be doing a class we would love to attend!

The cost of the class is \$150.00 for Members

\$225.00 for Non-Members of the AIA

Sent Check to Address Below

Class will be at address below

Alabama Locksmith Association
1607 Martin Street S. Suite 8
Pell City, AL 35128
205-338-1150

Holiday Inn
101 6th Ave
Decatur, AL 35601
256-355-3150

Class Date December 3rd & 4th, 2011

Name of Company:_____

Name of People Attending:_____